

PRESCIENT BALANCED FUND - A2

MINIMUM DISCLOSURE DOCUMENT

INVESTMENT AND RETURN OBJECTIVE

The Fund aims to achieve significant real returns over the long term and to outperform the average South African balanced unit trust fund over a full market cycle by maintaining meaningful exposure to growth assets like equities.

INVESTMENT PROCESS

The Fund invests in equities and interest bearing assets domestically and overseas. The allocation to the underlying asset classes will typically remain fixed at the benchmark weights but can be varied tactically from time to time to capitalise on perceived mispricing in the market. The exposure to the underlying asset classes will be managed on an enhanced indexation basis where possible, utilising Portable Alpha techniques to deliver consistent and predictable outperformance of the respective asset class benchmarks.

WHO SHOULD INVEST

Investors seeking significant real returns over the long term but who are cost conscious. The Fund is suitable for investors with a medium to long-term investment horizon and is Regulation 28 compliant.

RISK INDICATOR DEFINITION

These portfolios typically exhibit more volatility and potential for capital losses due to higher exposure to equities and exposure to offshore markets where currency fluctuations may result in capital losses. These portfolios typically target returns in the region of 5% - 6% above inflation over the long term.

RISK INDICATOR



ANNUALISED PERFORMANCE (%)			CUMULATIVE PERFORMANCE		
ANNUALISED PERFORMANCE (%)			RISK AND FUND STATS		
	Fund	Benchmark	Since inception (p.a.)		
1 year	-5.35	-3.95	Alpha	-0.16%	
3 years	4.07	4.62	Sharpe Ratio	0.00	
Since incep.	6.41	6.57	Standard Deviation	7.33%	
Highest rolling 1 year	19.78	19.62	Max Drawdown	-7.73%	
Lowest rolling 1 year	-5.35	-3.95	% Positive Months	61.11%	
ASSET ALLOCATION (%)			SA EQUITY SECTOR EXPOSURE		
	S.A	Foreign	Total		
Money Market	14.11	0.00	14.11	Real Estate 4.60%	
Bonds	12.47	1.53	14.00	Telecommunication Services 16.32%	
Equity	44.12	19.75	63.87	Consumer Discretionary 8.24%	
Property	5.09	0.00	5.09	Consumer Staples 12.41%	
Alternative Assets	2.94	0.00	2.94	Financials 35.62%	
Total	78.73	21.27	100.00	Materials 16.32%	
				Industrials 2.03%	
				Health Care 4.46%	

PRESCIENT MANAGEMENT COMPANY

30 NOVEMBER 2018

ABOUT THE FUND

Fund manager:
Prescient Balanced Team

Fund classification:
South African - Multi-Asset - High Equity

Benchmark:
SWIX 40 Capped (TR) 45.00%
All Bond Index (TR) 12.00%
STeFI 13.00%
SAPY (TR) - 5.00%
MSCI World (TR) 20.00%
US 1 Month TB 5.00%

Fund Size:
R378.2 m

No of units:
344,521,209

Unit price:
104.49

Inception date:
31 May 2014

Minimum Investment:
R10 000 lump-sum
R1 000 per month

Income distribution:
31 March 2018 - 7.01 cpu

Initial Fee:
0.00%

Annual management fee:
0.35% (incl VAT)

Fee breakdown:

Management Fee	0.30%
Performance Fees	0.00%
Other Fees*	0.13%
Total Expense Ratio (TER)	0.43%
Transaction Costs (TC)	0.06%
Total Investment Charge (TIC)	0.49%

*Other fees includes underlying fee (where applicable): Audit Fees, Custody Fees, Trustee Fees and VAT

PRESCIENT BALANCED FUND

FUND MONTHLY RETURNS

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
2014						1.64%	1.39%	0.62%	-0.65%	1.13%	1.55%	0.36%	6.18%
2015	3.00%	2.13%	0.63%	2.33%	-2.26%	0.61%	0.38%	-1.81%	0.38%	5.40%	-0.51%	-1.62%	8.72%
2016	-1.72%	-0.44%	4.21%	0.54%	2.64%	-1.49%	0.53%	0.89%	-1.15%	-2.00%	-0.77%	0.95%	2.03%
2017	1.69%	-1.09%	2.41%	3.65%	0.44%	-2.23%	4.75%	1.28%	0.37%	4.81%	1.39%	-0.80%	17.70%
2018	-0.60%	-0.91%	-2.29%	3.87%	-3.07%	2.04%	0.87%	3.69%	-3.05%	-3.13%	-1.75%		-4.59%

FUND COMMENTARY

A decent rally in global markets took place as November was nearing a conclusion. Prior to this, markets flip flopped with no clear direction as the US tech sector initially sold off and then recovered strongly when bargain hunting entered markets and the US Federal Reserve hinted that US interest rates were near the neutral rate. The tech heavy Nasdaq index, which was down over -5% at one point, ended 0.34% up in November, whilst the S&P500 index rose by 1.79% over the same period. Brexit negotiations continued to weigh on the UK and the EU. After eventually managing to strike a deal, UK Prime Minister Theresa May now faces a Herculean task of getting the deal through the House of Commons, who are set to vote on the agreement on the 11th of December. European markets hence struggled with the DAX and FTSE100 indices giving back -1.66% and -2.07% respectively. Amidst the geopolitical uncertainty, the MSCI Emerging Market index (+4.06%) outperformed the MSCI World index (+0.96%). On the home front, the South African Reserve Bank hiked interest rates by 0.25%, which caught markets off guard to some degree considering the desperate need for growth domestically. Meanwhile, another cabinet reshuffle took place as tempers flared at the Zondo commission of state capture, which hints at a bumpy ride till next year's national election. The JSE All Share index decoupled from global markets by losing -3.17% in what was a tough month. Bonds rallied with the All Bond index adding 3.87% in November. However, Brent crude oil was the laggard as severe selling pressure, on the back of a diminished global growth outlook, saw a -20.75% collapse in price to end at USD59.14/bbl.

Contributors to performance:

The portfolio performance was positively impacted by emerging market equities, bonds and preference shares

Detractors from performance:

Local equities detracted from performance

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GLOSSARY

Annualised performance: Annualised performance show longer term performance rescaled to a 1 year period. Annualised performance is the average return per year over the period. Actual annual figures are available to the investor on request.

Highest & Lowest performance: The highest and lowest performance for any 1 year over the period since inception have been shown.

NAV: The net asset value represents the assets of a Fund less its liabilities.

Current Yield: Annual income (interest or dividends) divided by the current price of the security.

CPU: Cents Per Unit to the Glossary

Alpha: Denoted the outperformance of the fund over the benchmark.

Sharpe Ratio: The Sharpe ratio is used to indicate the excess return the portfolio delivers over the risk free rate per unit of risk adopted by the fund.

Standard Deviation: The deviation of the return stream relative to its own average.

Max Drawdown: The maximum peak to trough loss suffered by the Fund since inception.

% Positive Month: The percentage of months since inception where the Fund has delivered positive return.

Fund Specific Risks

Default Risk: The risk that the issuers of fixed income instruments may not be able to meet interest payments nor repay the money they have borrowed. The issuers credit quality is vital. The worse the credit quality, the greater the risk of default and therefore investment loss.

Derivatives risk: The use of derivatives could increase overall risk by magnifying the effect of both gains and losses in a Fund. As such, large changes in value and potentially large financial losses could result.

Developing Market (excluding SA) risk: Some of the countries invested in may have less developed legal, political, economic and/or other systems. These markets carry a higher risk of financial loss than those in countries generally regarded as being more developed.

Foreign Investment risk: Foreign securities investments may be subject to risks pertaining to overseas jurisdictions and markets, including (but not limited to) local liquidity, macroeconomic, political, tax, settlement risks and currency fluctuations.

Interest rate risk: The value of fixed income investments (e.g. bonds) tends to be inversely related to interest and inflation rates. Hence their value decreases when interest rates and/or inflation rises.

% Property risk: Investments in real estate securities can carry the same risks as investing directly in real estate itself. Real estate prices move in response to a variety of factors, including local, regional and national economic and political conditions, interest rates and tax considerations.

Currency exchange risk: Changes in the relative values of individual currencies may adversely affect the value of investments and any related income.

Geographic / Sector risk: For investments primarily concentrated in specific countries, geographical regions and/or industry sectors, their resulting value may decrease whilst portfolios more broadly invested might grow.

Derivative counterparty risk: A counterparty to a derivative transaction may experience a breakdown in meeting its obligations thereby leading to financial loss.

Liquidity risk: If there are insufficient buyers or sellers of particular investments, the result may lead to delays in trading and being able to make settlements, and/or large fluctuations in value. This may lead to larger financial losses than expected.

Equity investment risk: Value of equities (e.g. shares) and equity-related investments may vary according to company profits and future prospects as well as more general market factors. In the event of a company default (e.g. bankruptcy), the owners of their equity rank last in terms of any financial payment from that company.

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DISCLAIMER

Collective Investment Schemes in Securities (CIS) should be considered as medium to long-term investments. The value may go up as well as down and past performance is not necessarily a guide to future performance. CIS's are traded at the ruling price and can engage in scrip lending and borrowing. The collective investment scheme may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. A schedule of fees, charges and maximum commissions is available on request from the Manager. There is no guarantee in respect of capital or returns in a portfolio. A CIS may be closed to new investors in order for it to be managed more efficiently in accordance with its mandate. CIS prices are calculated on a net asset basis, which is the total value of all the assets in the portfolio including any income accruals and less any permissible deductions (brokerage, STT, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio divided by the number of participatory interests (units) in issue. Forward pricing is used. The Fund's Total Expense Ratio (TER) reflects the percentage of the average Net Asset Value (NAV) of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs. During the phase in period TERs do not include information gathered over a full year. Transaction Costs (TC) is the percentage of the value of the Fund incurred as costs relating to the buying and selling of the Fund's underlying assets. Transaction cost is a necessary cost in administering the Fund and impacts Fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, investment decisions of the investment manager and the TER.

Where a current yield has been included for Funds that derive its income primarily from interest bearing income, the yield is a weighted average yield of all underlying interest bearing instruments as at the last day of the month. This yield is subject to change as market rates and underlying investments change.

The Manager retains full legal responsibility for any third-party-named portfolio. Where foreign securities are included in a portfolio there may be potential constraints on liquidity and the repatriation of funds, macroeconomic risks, political risks, foreign exchange risks, tax risks, settlement risks; and potential limitations on the availability of market information. The investor acknowledges the inherent risk associated with the selected investments and that there are no guarantees. Please note that all documents, notifications of deposit, investment, redemption and switch applications must be received by Prescient by or before 13:00 (SA), to be transacted at the net asset value price for that day. Where all required documentation is not received before the stated cut-off time, Prescient shall not be obliged to transact at the net asset value price as agreed to. Funds are priced at either 3pm or 5pm depending on the nature of the Fund. Prices are published daily and are available on the Prescient website.

Performance has been calculated using net NAV to NAV numbers, including actual initial and all ongoing fees, with income reinvested on the reinvestment date. The performance for each period shown reflects the return for investors who have been fully invested for that period. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestments and dividend withholding tax. Full performance calculations are available from the manager on request.

For any additional information such as fund prices, brochures and application forms please go to www.prescient.co.za

CONTACT DETAILS

Management Company:

Prescient Management Company (RF) (Pty) Ltd., **Registration number:** 2002/022560/07 **Physical address:** Prescient House, Westlake Business Park, Otto Close, Westlake, 7945 **Postal address:** PO Box 31142, Tokai, 7966 **Telephone number:** 0800 111 899 **E-mail:** info@prescient.co.za **Website:** www.prescient.co.za

Trustee:

Nedbank Investor Services, **Physical address:** 2nd Floor, 16 Constantia Boulevard, Constantia Kloof, Roodepoort, 1709 **Telephone number:** +27 11 534 6557 **Website:** www.nedbank.co.za

The Management Company and Trustee are registered and approved under the Collective Investment Schemes Control Act (No.45 of 2002). Prescient is a member of the Association for Savings and Investments SA.

Investment Manager:

Prescient Investment Management (Pty) Ltd, Registration number: 1998/023640/07 is an authorised Financial Services Provider (FSP 612.0) under the Financial Advisory and Intermediary Services Act (No.37 of 2002), to act in the capacity as investment manager. This information is not advice, as defined in the Financial Advisory and Intermediary Services Act (No.37 of 2002). Please be advised that there may be representatives acting under supervision. **Physical address:** Block B, Silverwood, Silverwood Lane, Steenberg Office Park, Tokai, 7945 **Postal address:** PO Box 31142, Tokai 7966 **Telephone number:** +27 21 700 3600 **Website:** www.prescient.co.za

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